

Monthly Indicators



June 2024

U.S. existing-home sales declined for the third consecutive month, as higher mortgage rates and rising sales prices hindered market activity during what has traditionally been one of the busiest months of the year. According to the National Association of REALTORS® (NAR), sales of previously owned homes dipped 0.7% month-over-month and 2.8% year-over-year, to a seasonally adjusted annual rate of 4.11 million units.

New Listings increased 17.0 percent for Single Family homes and 9.8 percent for Condominium homes. Pending Sales decreased 25.4 percent for Single Family homes and 40.4 percent for Condominium homes. Inventory increased 25.8 percent for Single Family homes and 198.2 percent for Condominium homes.

Median Sales Price increased 30.8 percent to \$1,350,000 for Single Family homes but remained flat for Condominium homes. Days on Market increased 4.4 percent for Single Family homes but decreased 6.3 percent for Condominium homes. Months Supply of Inventory increased 33.3 percent for Single Family homes and 259.3 percent for Condominium homes.

Nationally, total housing inventory grew 6.7% month-over-month to 1.28 million units heading into June, for a 3.7 months' supply at the current sales pace, according to NAR. However, the increase in supply has yet to temper home prices, which have continued to rise nationwide. At last measure, the median existing-home price climbed to \$419,300, a 5.8% increase from the same period last year and a record high for the month.

Quick Facts

- 20.6%

Change in Number of
Closed Sales
All Properties

+ 29.6%

Change in Number of
Median Sales Price
All Properties

+ 87.7%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

Single Family Market Overview	2
Condominium Market Overview	3
New Listings	4
Pending Sales	5
Closed Sales	6
Days on Market Until Sale	7
Median Sales Price	8
Average Sales Price	9
Percent of List Price Received	10
Housing Affordability Index	11
Inventory of Homes for Sale	12
Months Supply of Inventory	13
All Properties Combined	14



Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	6-2023	6-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		88	103	+ 17.0%	520	622	+ 19.6%
Pending Sales		71	53	- 25.4%	410	404	- 1.5%
Closed Sales		72	65	- 9.7%	384	406	+ 5.7%
Days on Market Until Sale		114	119	+ 4.4%	119	120	+ 0.8%
Median Sales Price		\$1,032,000	\$1,350,000	+ 30.8%	\$1,150,000	\$1,300,000	+ 13.0%
Average Sales Price		\$1,588,228	\$1,611,101	+ 1.4%	\$1,847,685	\$1,793,561	- 2.9%
Percent of List Price Received		97.4%	99.4%	+ 2.1%	96.9%	98.1%	+ 1.2%
Housing Affordability Index		39	29	- 25.6%	35	31	- 11.4%
Inventory of Homes for Sale		256	322	+ 25.8%	—	—	—
Months Supply of Inventory		3.9	5.2	+ 33.3%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



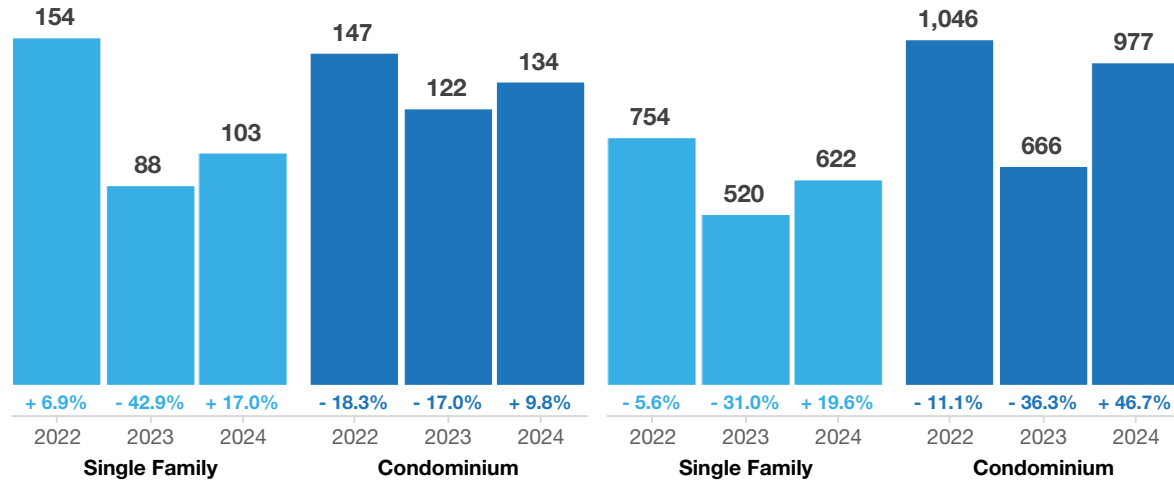
Key Metrics	Historical Sparkbars	6-2023	6-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		122	134	+ 9.8%	666	977	+ 46.7%
Pending Sales		89	53	- 40.4%	537	434	- 19.2%
Closed Sales		93	59	- 36.6%	517	496	- 4.1%
Days on Market Until Sale		126	118	- 6.3%	107	97	- 9.3%
Median Sales Price		\$979,900	\$980,000	+ 0.0%	\$840,000	\$899,500	+ 7.1%
Average Sales Price		\$1,286,274	\$1,404,586	+ 9.2%	\$1,155,209	\$1,446,384	+ 25.2%
Percent of List Price Received		98.8%	96.5%	- 2.3%	98.4%	97.4%	- 1.0%
Housing Affordability Index		41	40	- 2.4%	48	44	- 8.3%
Inventory of Homes for Sale		224	668	+ 198.2%	—	—	—
Months Supply of Inventory		2.7	9.7	+ 259.3%	—	—	—

New Listings

A count of the properties that have been newly listed on the market in a given month.



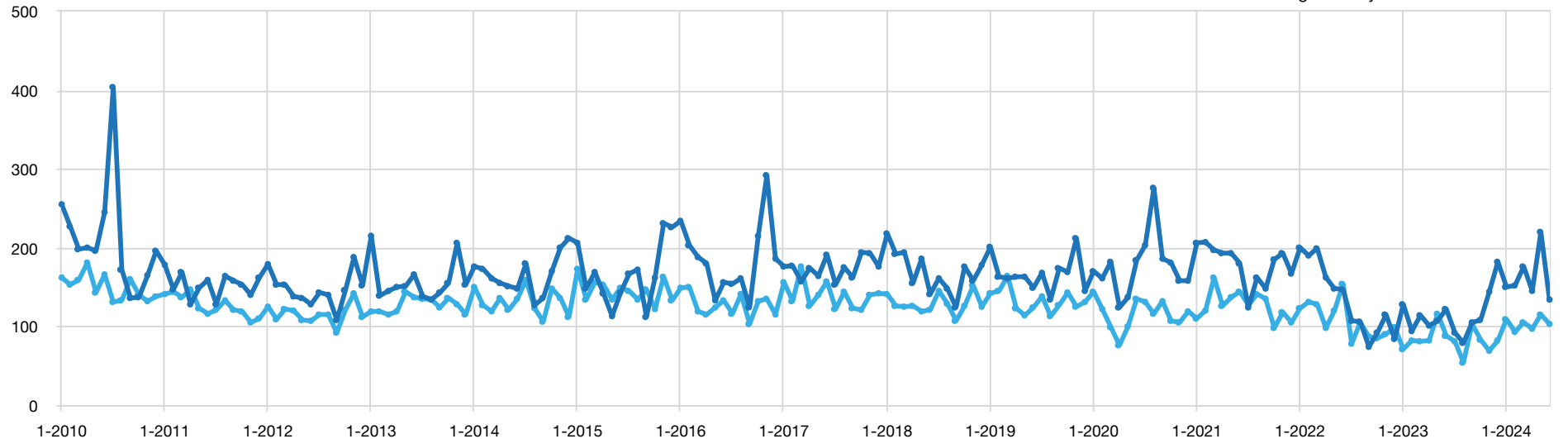
June



Year to Date

New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2023	81	+ 3.8%	92	- 14.0%
Aug-2023	54	- 48.6%	79	- 25.5%
Sep-2023	103	+ 18.4%	105	+ 41.9%
Oct-2023	83	- 2.4%	108	+ 17.4%
Nov-2023	69	- 23.3%	144	+ 25.2%
Dec-2023	82	- 17.2%	182	+ 116.7%
Jan-2024	109	+ 53.5%	150	+ 17.2%
Feb-2024	93	+ 13.4%	152	+ 61.7%
Mar-2024	105	+ 29.6%	176	+ 54.4%
Apr-2024	97	+ 18.3%	145	+ 43.6%
May-2024	115	- 0.9%	220	+ 105.6%
Jun-2024	103	+ 17.0%	134	+ 9.8%
12-Month Avg	91	+ 2.2%	141	+ 35.6%

Historical New Listings by Month

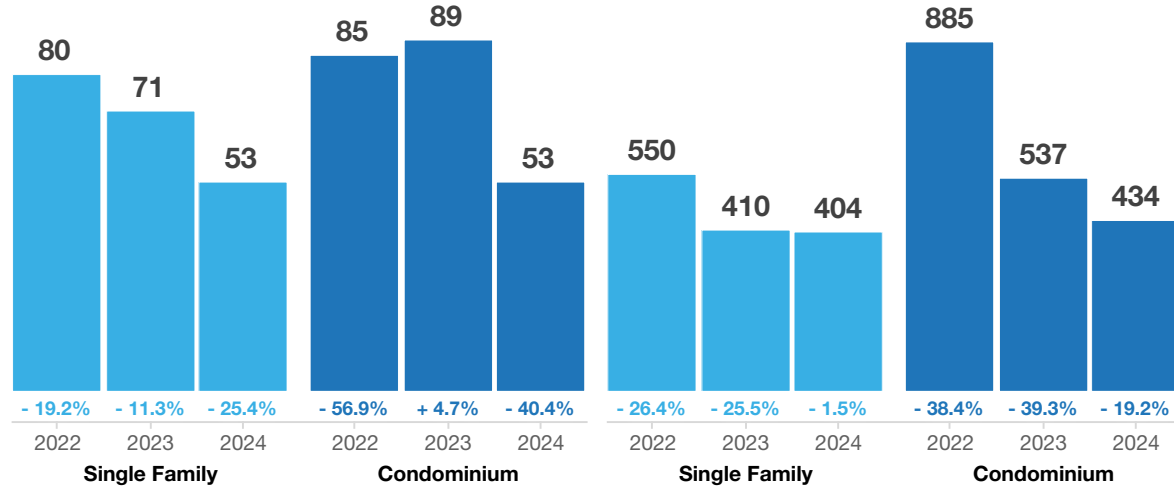


Pending Sales

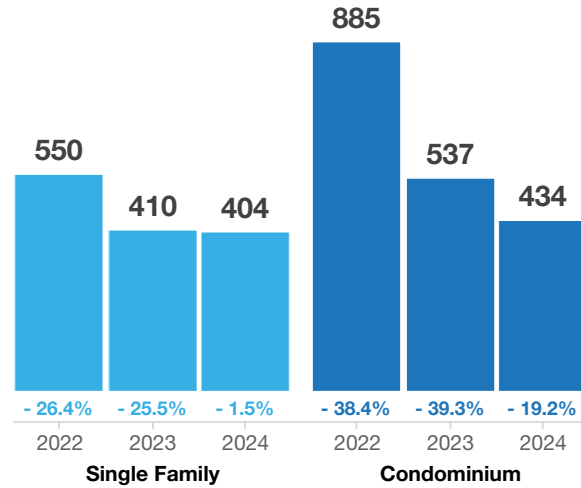
A count of the properties on which offers have been accepted in a given month.



June

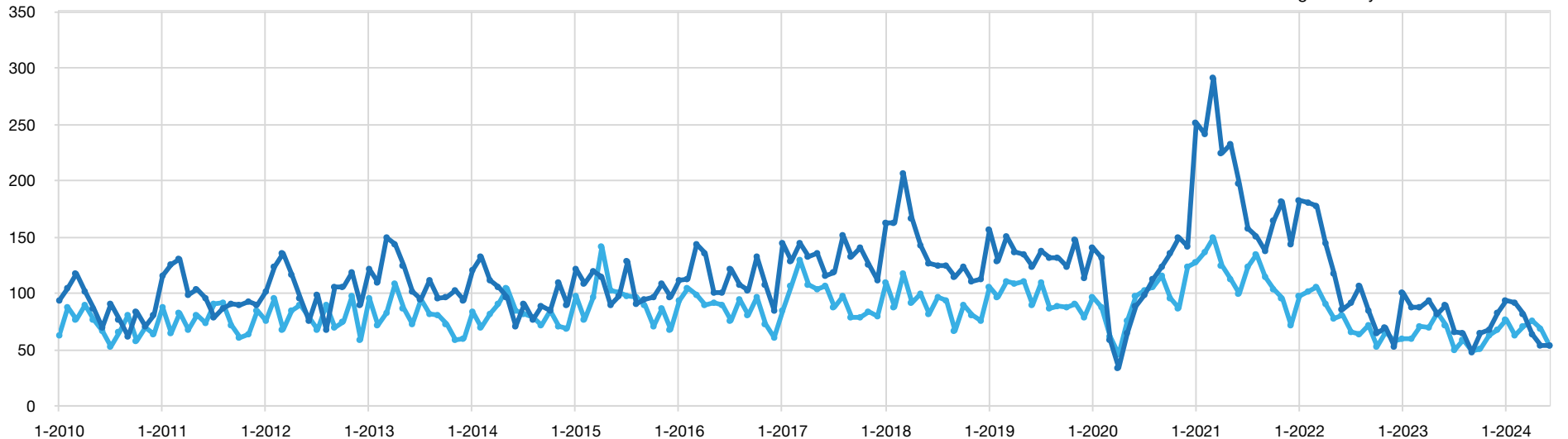


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2023	49	- 24.6%	65	- 28.6%
Aug-2023	58	- 7.9%	64	- 39.6%
Sep-2023	48	- 32.4%	47	- 44.0%
Oct-2023	50	- 3.8%	64	0.0%
Nov-2023	62	- 4.6%	67	- 2.9%
Dec-2023	67	+ 17.5%	82	+ 57.7%
Jan-2024	76	+ 28.8%	93	- 7.0%
Feb-2024	62	+ 5.1%	91	+ 4.6%
Mar-2024	70	0.0%	81	- 6.9%
Apr-2024	75	+ 8.7%	63	- 32.3%
May-2024	68	- 17.1%	53	- 34.6%
Jun-2024	53	- 25.4%	53	- 40.4%
12-Month Avg	62	- 4.6%	69	- 17.9%

Historical Pending Sales by Month



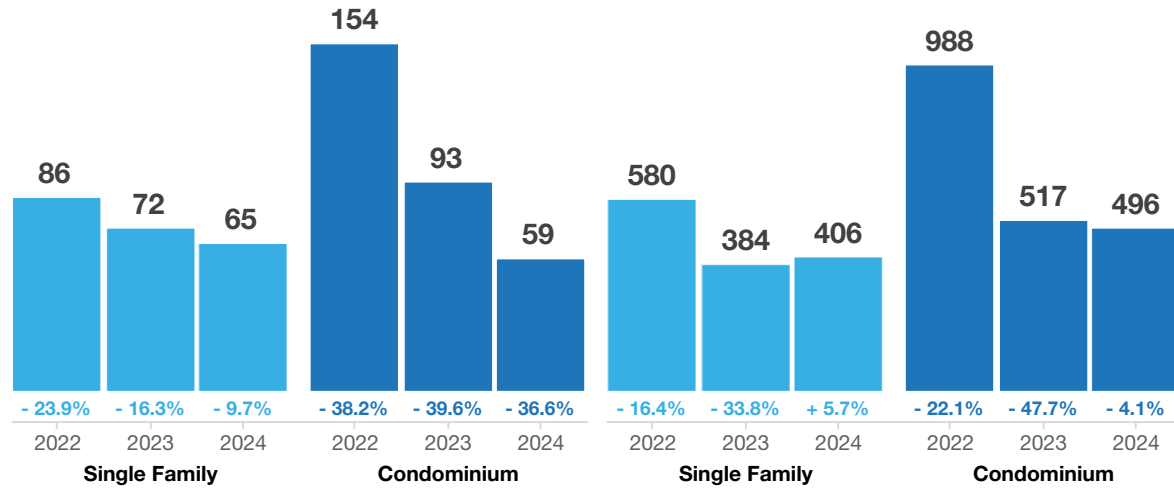
Closed Sales

A count of the actual sales that closed in a given month.



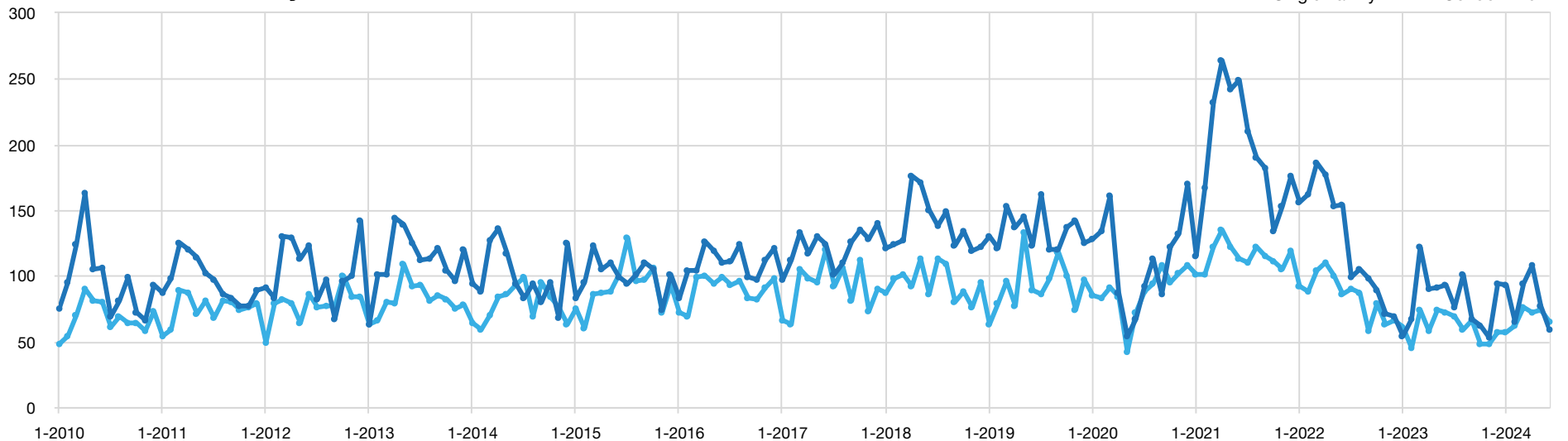
June

Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2023	69	-23.3%	76	-23.2%
Aug-2023	59	-32.2%	101	-3.8%
Sep-2023	66	+13.8%	67	-31.6%
Oct-2023	48	-39.2%	62	-30.3%
Nov-2023	48	-23.8%	53	-25.4%
Dec-2023	57	-13.6%	94	+36.2%
Jan-2024	57	-6.6%	93	+72.2%
Feb-2024	62	+37.8%	65	-3.0%
Mar-2024	76	+2.7%	94	-23.0%
Apr-2024	72	+24.1%	108	+20.0%
May-2024	74	0.0%	77	-15.4%
Jun-2024	65	-9.7%	59	-36.6%
12-Month Avg	63	-8.7%	79	-9.2%

Historical Closed Sales by Month

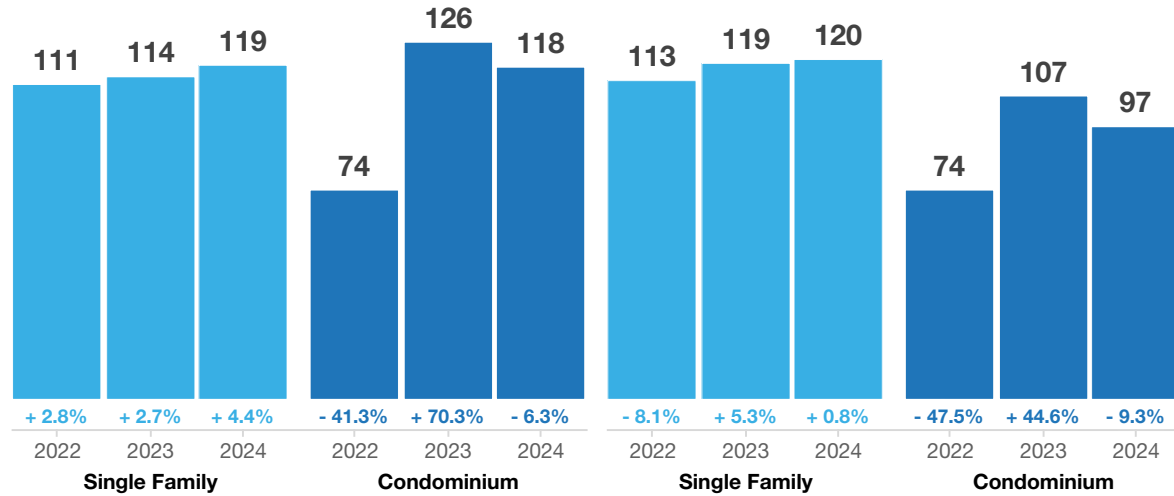


Days on Market Until Sale

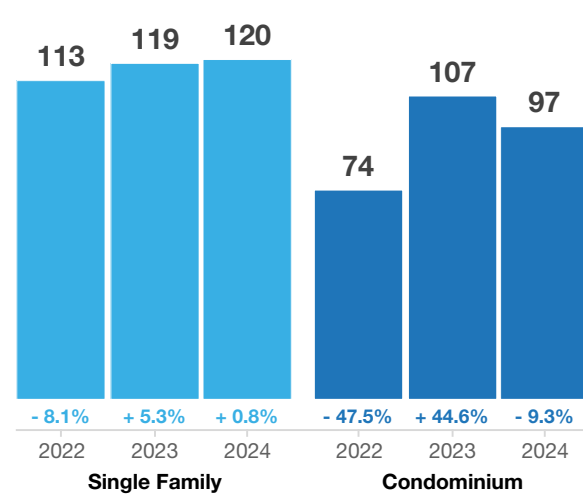
Average number of days between when a property is listed and when it closed in a given month.



June



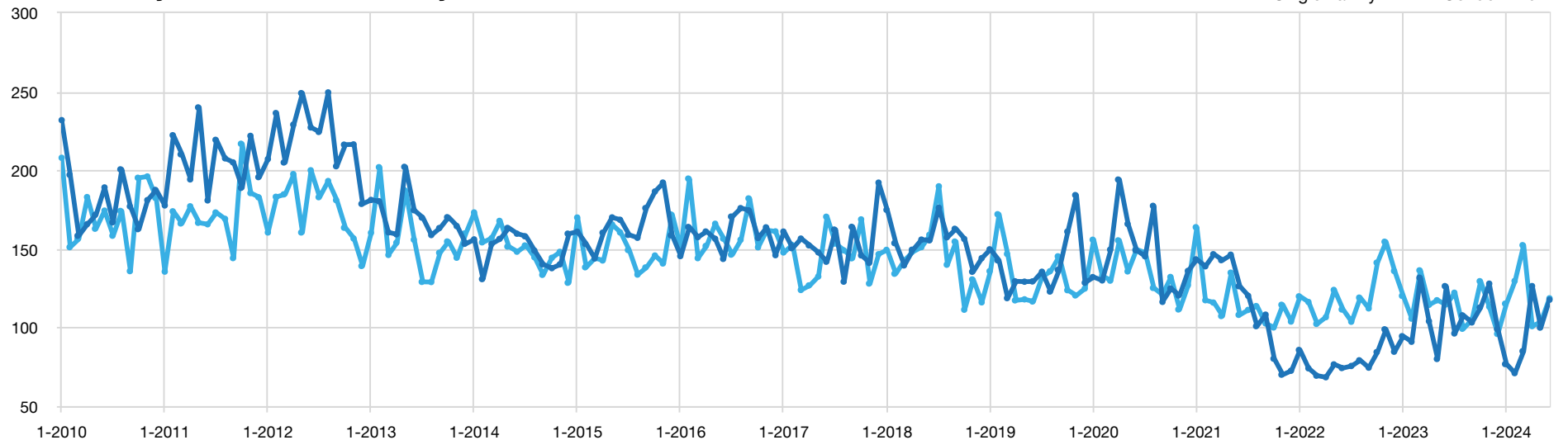
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2023	122	+ 17.3%	96	+ 26.3%
Aug-2023	99	- 16.8%	108	+ 36.7%
Sep-2023	105	- 6.3%	103	+ 39.2%
Oct-2023	129	- 8.5%	113	+ 34.5%
Nov-2023	113	- 27.1%	128	+ 29.3%
Dec-2023	96	- 29.4%	99	+ 16.5%
Jan-2024	115	- 4.2%	77	- 18.1%
Feb-2024	130	+ 22.6%	71	- 22.0%
Mar-2024	152	+ 11.8%	85	- 35.6%
Apr-2024	101	- 11.4%	126	+ 21.2%
May-2024	103	- 12.0%	100	+ 25.0%
Jun-2024	119	+ 4.4%	118	- 6.3%
12-Month Avg*	116	- 6.0%	101	+ 7.4%

* Days on Market for all properties from July 2023 through June 2024. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

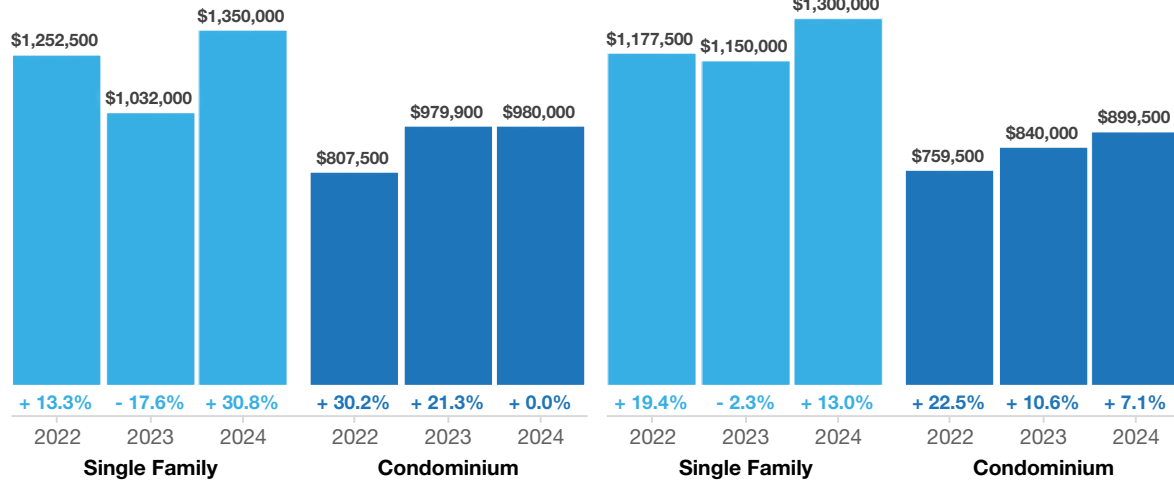


Median Sales Price

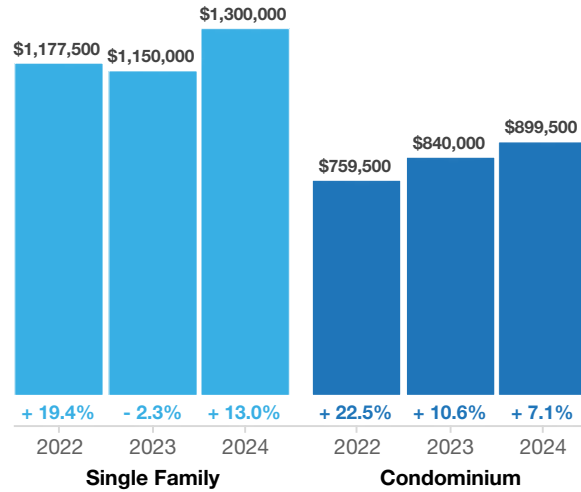
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



June



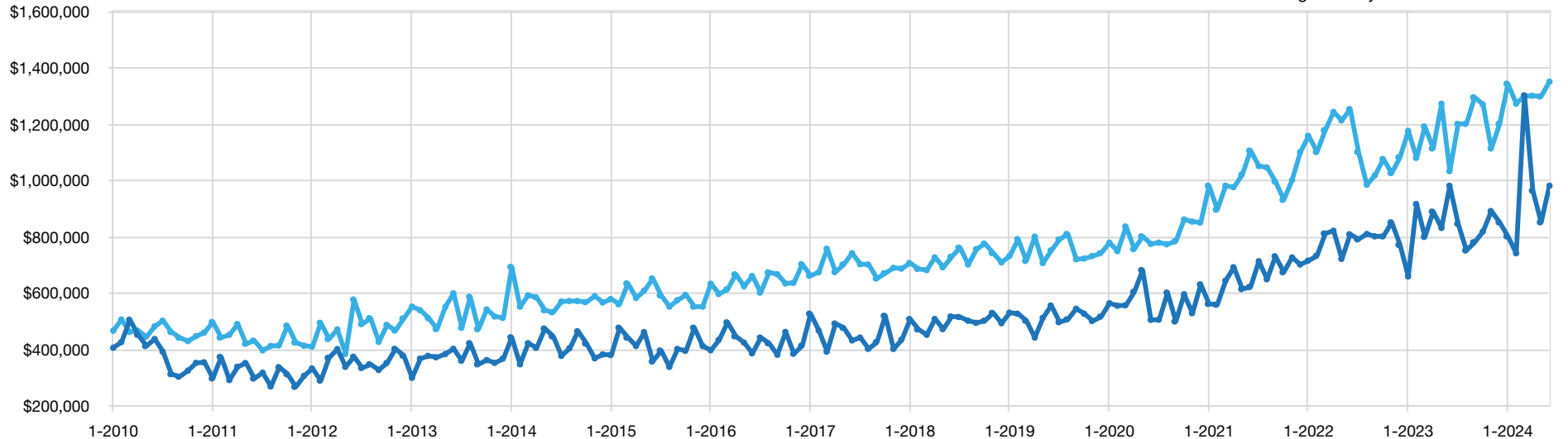
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2023	\$1,200,000	+ 9.1%	\$845,000	+ 7.0%
Aug-2023	\$1,200,000	+ 22.0%	\$750,000	- 7.2%
Sep-2023	\$1,294,500	+ 27.3%	\$779,000	- 2.6%
Oct-2023	\$1,269,025	+ 18.0%	\$817,000	+ 2.1%
Nov-2023	\$1,112,500	+ 8.5%	\$890,000	+ 4.7%
Dec-2023	\$1,200,000	+ 11.0%	\$850,000	+ 10.4%
Jan-2024	\$1,342,581	+ 14.3%	\$800,000	+ 21.7%
Feb-2024	\$1,272,000	+ 17.9%	\$740,000	- 19.1%
Mar-2024	\$1,299,346	+ 9.1%	\$1,301,250	+ 63.0%
Apr-2024	\$1,300,000	+ 16.9%	\$962,500	+ 8.4%
May-2024	\$1,297,500	+ 2.0%	\$850,000	+ 2.4%
Jun-2024	\$1,350,000	+ 30.8%	\$980,000	+ 0.0%
12-Month Avg*	\$1,275,000	+ 15.9%	\$850,000	+ 3.7%

* Median Sales Price for all properties from July 2023 through June 2024. This is not the average of the individual figures above.

Historical Median Sales Price by Month

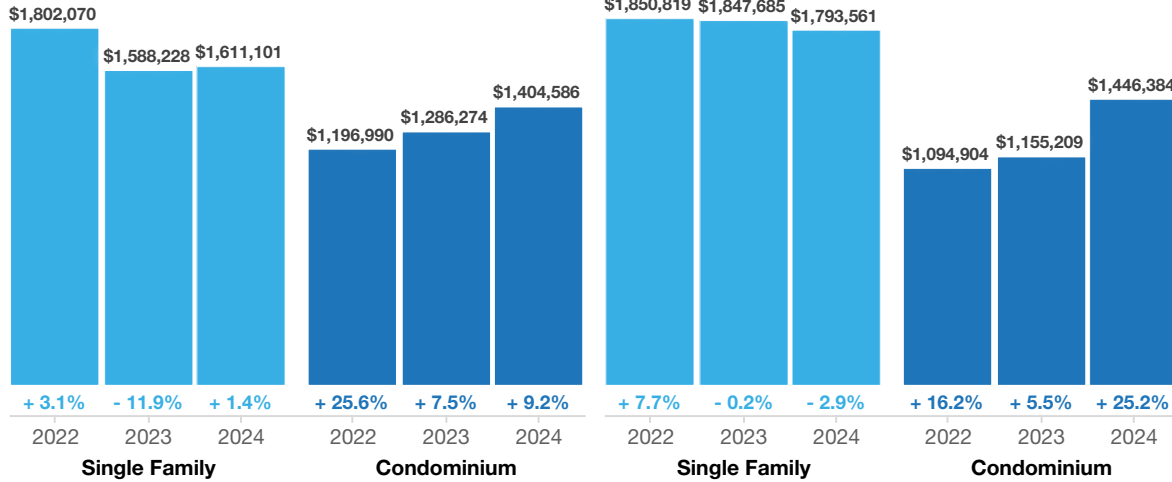


Average Sales Price

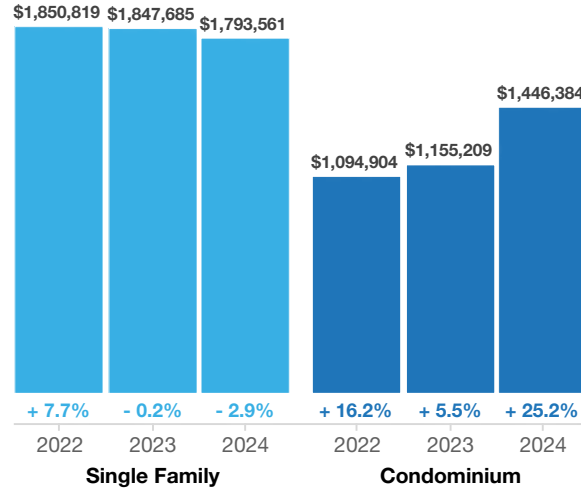
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



June



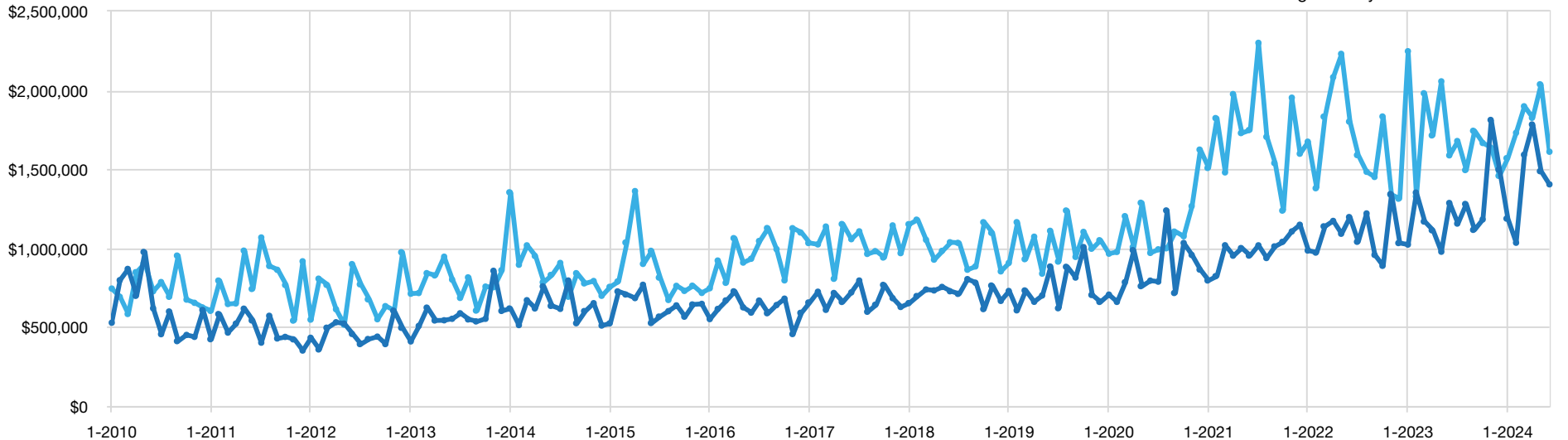
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2023	\$1,678,715	+ 5.6%	\$1,155,886	+ 11.1%
Aug-2023	\$1,495,048	+ 0.7%	\$1,279,985	+ 4.9%
Sep-2023	\$1,743,736	+ 20.1%	\$1,116,165	+ 16.6%
Oct-2023	\$1,666,572	- 9.1%	\$1,182,228	+ 33.1%
Nov-2023	\$1,637,569	+ 22.3%	\$1,812,397	+ 34.9%
Dec-2023	\$1,458,679	+ 11.0%	\$1,497,972	+ 45.1%
Jan-2024	\$1,570,205	- 30.1%	\$1,187,537	+ 16.1%
Feb-2024	\$1,731,006	+ 30.4%	\$1,034,442	- 23.5%
Mar-2024	\$1,898,973	- 4.2%	\$1,591,871	+ 36.2%
Apr-2024	\$1,826,145	+ 6.5%	\$1,783,769	+ 60.2%
May-2024	\$2,038,320	- 0.9%	\$1,487,967	+ 52.2%
Jun-2024	\$1,611,101	+ 1.4%	\$1,404,586	+ 9.2%
12-Month Avg*	\$1,711,892	+ 2.5%	\$1,390,390	+ 24.8%

* Avg. Sales Price for all properties from July 2023 through June 2024. This is not the average of the individual figures above.

Historical Average Sales Price by Month



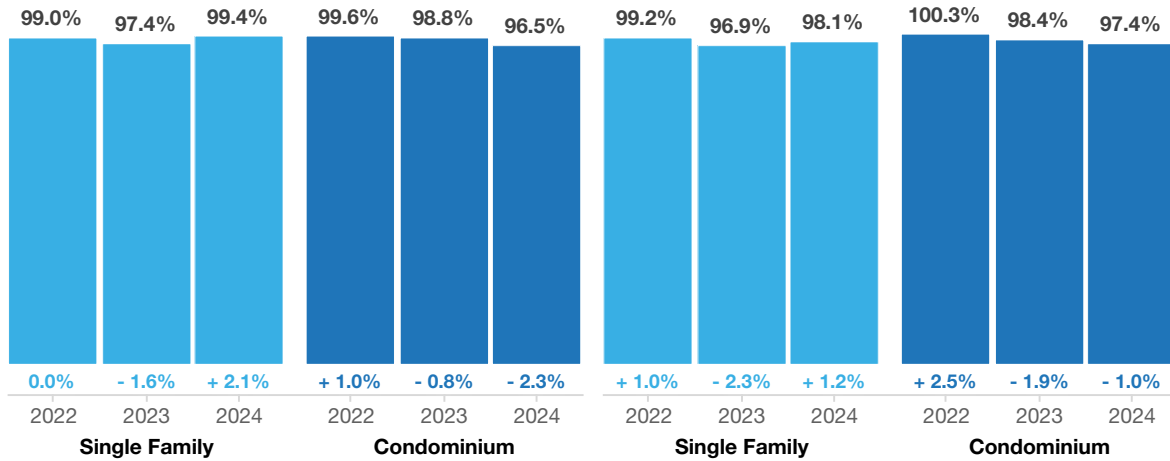
Percent of List Price Received

Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



June

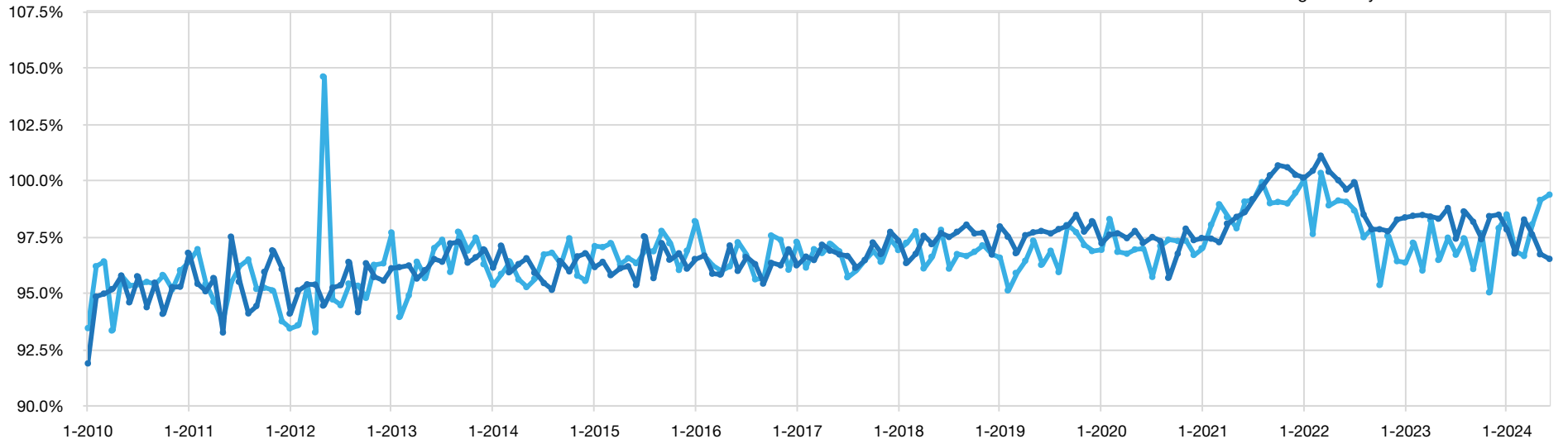
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2023	96.7%	-2.0%	97.4%	-2.5%
Aug-2023	97.4%	-0.1%	98.6%	+0.1%
Sep-2023	96.0%	-1.8%	98.1%	+0.3%
Oct-2023	97.6%	+2.4%	97.4%	-0.4%
Nov-2023	95.0%	-2.6%	98.4%	+0.7%
Dec-2023	97.9%	+1.6%	98.5%	+0.3%
Jan-2024	98.5%	+2.3%	97.8%	-0.5%
Feb-2024	96.8%	-0.4%	96.7%	-1.7%
Mar-2024	96.6%	+0.6%	98.2%	-0.3%
Apr-2024	98.0%	-0.2%	97.6%	-0.8%
May-2024	99.1%	+2.7%	96.7%	-1.6%
Jun-2024	99.4%	+2.1%	96.5%	-2.3%
12-Month Avg*	97.5%	+0.4%	97.7%	-0.7%

* Pct. of List Price Received for all properties from July 2023 through June 2024. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

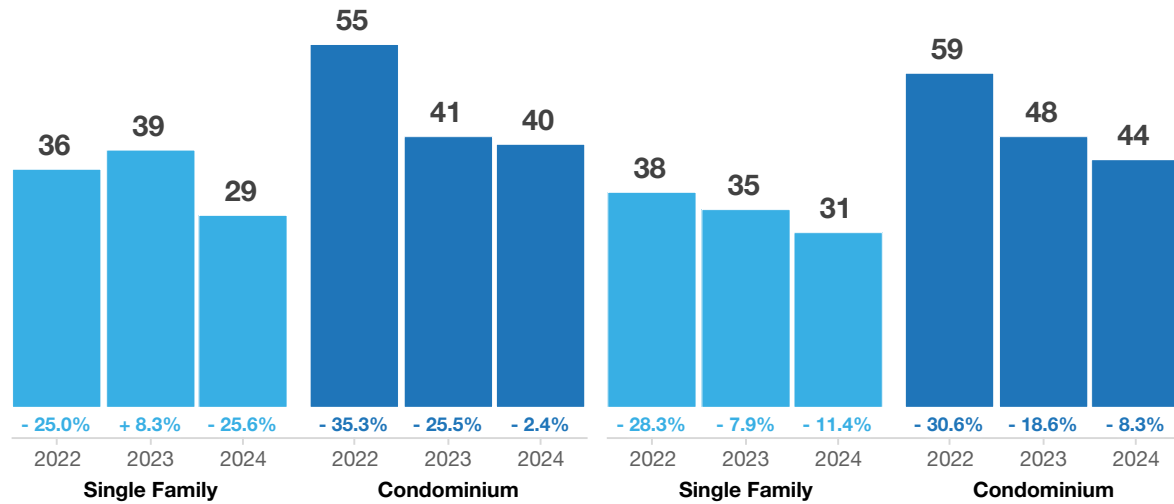


Housing Affordability Index

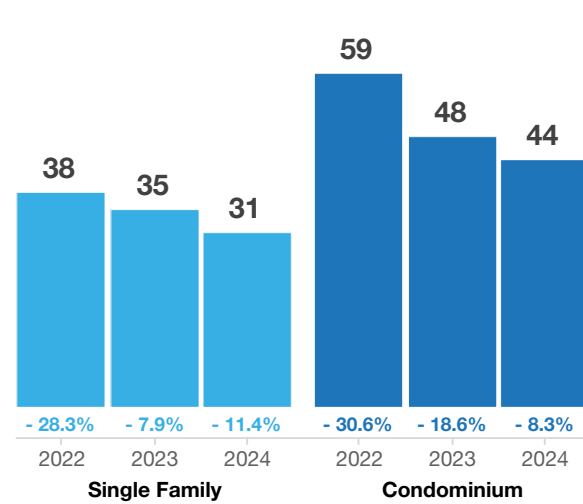
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



June

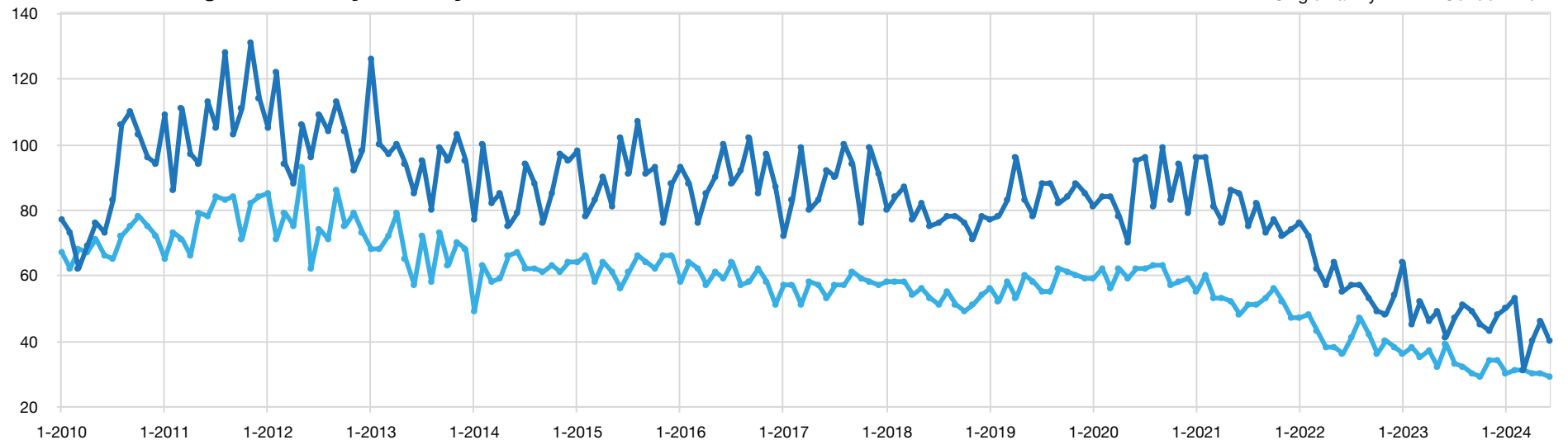


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2023	33	-19.5%	47	-17.5%
Aug-2023	32	-31.9%	51	-10.5%
Sep-2023	30	-28.6%	49	-7.5%
Oct-2023	29	-19.4%	45	-8.2%
Nov-2023	34	-15.0%	43	-10.4%
Dec-2023	34	-10.5%	48	-11.1%
Jan-2024	30	-16.7%	50	-21.9%
Feb-2024	31	-18.4%	53	+17.8%
Mar-2024	31	-11.4%	31	-40.4%
Apr-2024	30	-18.9%	40	-13.0%
May-2024	30	-6.3%	46	-6.1%
Jun-2024	29	-25.6%	40	-2.4%
12-Month Avg	31	-18.4%	45	-11.8%

Historical Housing Affordability Index by Month

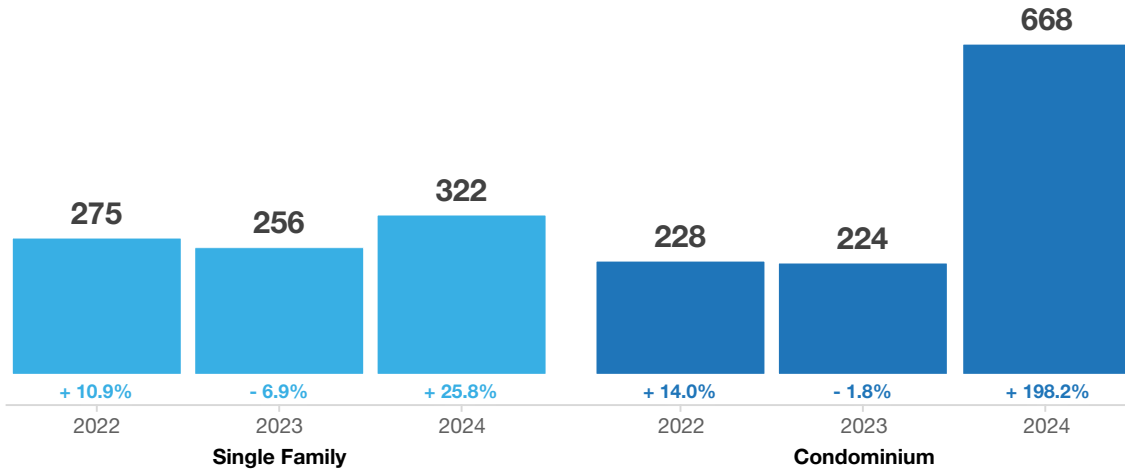


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

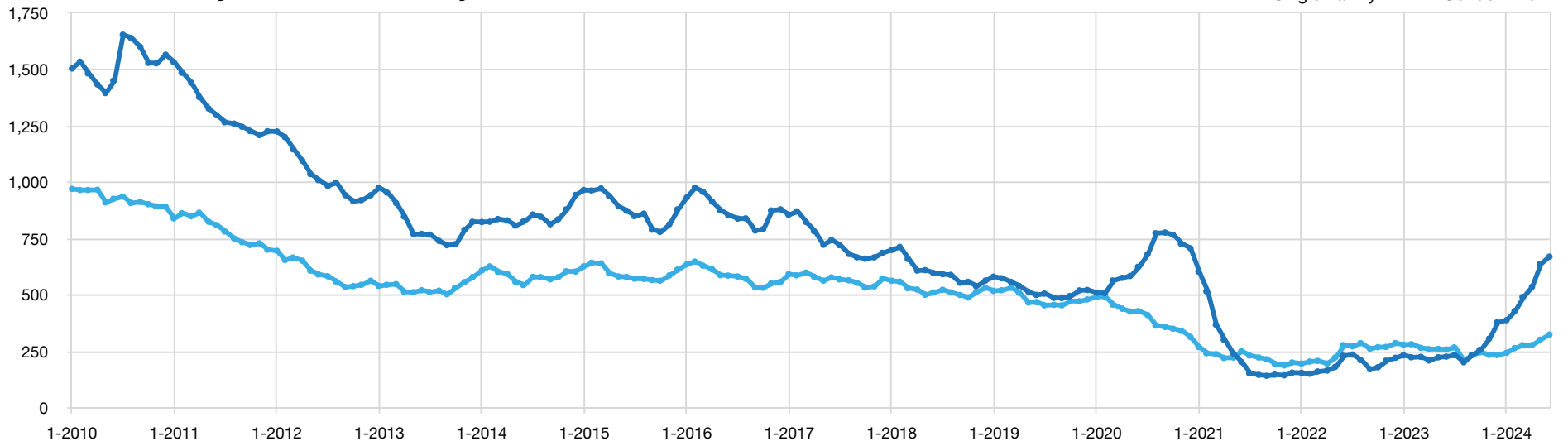


June



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2023	265	- 1.9%	231	- 0.9%
Aug-2023	207	- 27.1%	199	- 4.8%
Sep-2023	231	- 10.8%	231	+ 37.5%
Oct-2023	243	- 8.6%	254	+ 43.5%
Nov-2023	232	- 13.1%	304	+ 47.6%
Dec-2023	231	- 18.7%	376	+ 71.7%
Jan-2024	241	- 13.0%	386	+ 67.8%
Feb-2024	262	- 6.1%	426	+ 92.8%
Mar-2024	275	+ 4.6%	489	+ 119.3%
Apr-2024	275	+ 7.0%	534	+ 158.0%
May-2024	299	+ 15.9%	635	+ 187.3%
Jun-2024	322	+ 25.8%	668	+ 198.2%
12-Month Avg	257	- 4.1%	394	+ 85.8%

Historical Inventory of Homes for Sale by Month

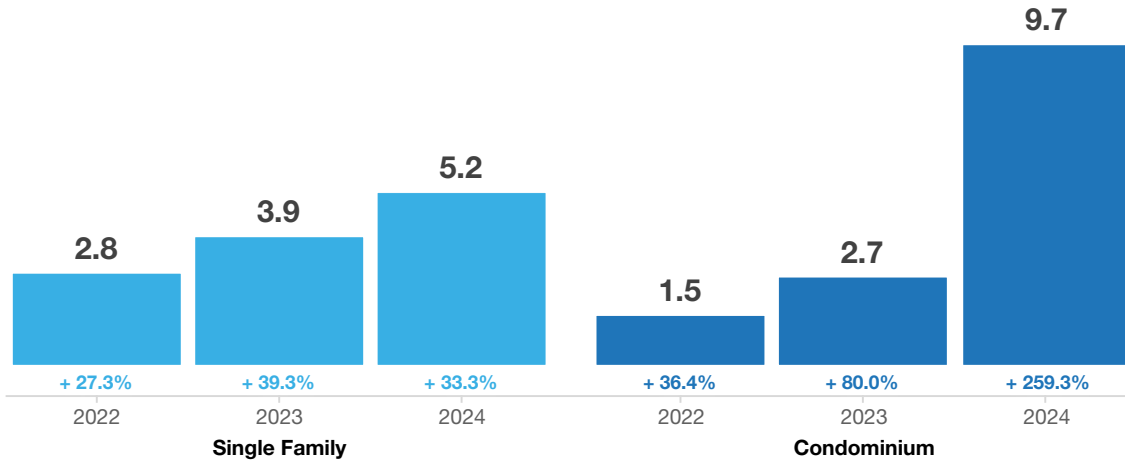


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



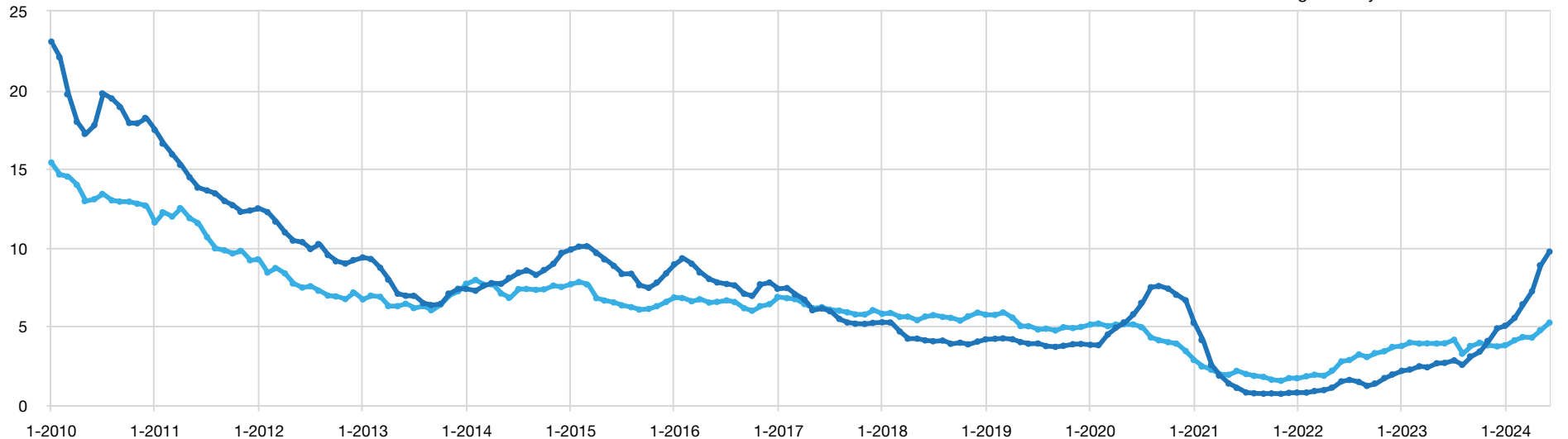
June



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Jul-2023	4.1	+ 41.4%	2.8	+ 75.0%
Aug-2023	3.3	+ 3.1%	2.6	+ 73.3%
Sep-2023	3.8	+ 22.6%	3.1	+ 158.3%
Oct-2023	4.0	+ 21.2%	3.4	+ 142.9%
Nov-2023	3.8	+ 11.8%	4.1	+ 141.2%
Dec-2023	3.7	0.0%	4.9	+ 157.9%
Jan-2024	3.8	0.0%	5.0	+ 127.3%
Feb-2024	4.1	+ 2.5%	5.5	+ 139.1%
Mar-2024	4.3	+ 10.3%	6.4	+ 156.0%
Apr-2024	4.3	+ 10.3%	7.2	+ 200.0%
May-2024	4.7	+ 20.5%	8.9	+ 229.6%
Jun-2024	5.2	+ 33.3%	9.7	+ 259.3%
12-Month Avg*	4.1	+ 14.5%	5.3	+ 165.8%

* Months Supply for all properties from July 2023 through June 2024. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	6-2023	6-2024	% Change	YTD 2023	YTD 2024	% Change
New Listings		237	256	+ 8.0%	1,335	1,770	+ 32.6%
Pending Sales		177	115	- 35.0%	1,029	918	- 10.8%
Closed Sales		175	139	- 20.6%	984	1,011	+ 2.7%
Days on Market Until Sale		123	131	+ 6.5%	119	111	- 6.7%
Median Sales Price		\$999,000	\$1,295,000	+ 29.6%	\$950,000	\$1,150,000	+ 21.1%
Average Sales Price		\$1,515,136	\$1,581,699	+ 4.4%	\$1,438,195	\$1,673,415	+ 16.4%
Percent of List Price Received		97.9%	97.9%	0.0%	97.6%	97.6%	0.0%
Housing Affordability Index		40	31	- 22.5%	42	35	- 16.7%
Inventory of Homes for Sale		625	1,173	+ 87.7%	—	—	—
Months Supply of Inventory		3.8	8.2	+ 115.8%	—	—	—

Single Family Monthly Sales Volume

June 2024



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	June 2024			May 2024			June 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	6	\$11,220,000	\$1,667,500	8	\$10,755,000	\$1,500,000	2	\$3,022,500	\$1,511,250
Hana	0	--	--	2	\$2,020,000	\$1,010,000	2	\$3,650,000	\$1,825,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$3,575,000	\$3,575,000	3	\$9,660,000	\$2,750,000	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	4	\$3,880,000	\$992,500	6	\$7,606,000	\$1,286,500	15	\$13,969,888	\$935,000
Kapalua	2	\$10,263,000	\$5,131,500	0	--	--	2	\$12,080,000	\$6,040,000
Kaupo	0	--	--	0	--	--	1	\$725,000	\$725,000
Keanae	0	--	--	0	--	--	0	--	--
Kihei	15	\$22,287,650	\$1,300,000	7	\$10,378,500	\$1,274,000	8	\$11,650,150	\$1,227,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	5	\$7,883,500	\$1,586,000	3	\$5,923,000	\$2,073,000	6	\$8,135,000	\$1,262,500
Lahaina	2	\$3,562,500	\$1,781,250	2	\$3,695,000	\$1,847,500	4	\$9,645,000	\$872,500
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	5	\$6,725,000	\$1,395,000	12	\$18,293,150	\$1,303,500	3	\$7,494,000	\$1,500,000
Maui Meadows	1	\$3,530,000	\$3,530,000	1	\$2,995,000	\$2,995,000	3	\$8,050,000	\$2,700,000
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	2	\$1,960,000	\$980,000	2	\$2,170,000	\$1,085,000	4	\$5,165,000	\$1,357,500
Olowalu	0	--	--	0	--	--	1	\$7,500,000	\$7,500,000
Pukalani	3	\$4,140,000	\$1,400,000	2	\$4,967,775	\$2,483,888	5	\$5,708,400	\$950,000
Spreckelsville/Paia/Kuau	0	--	--	1	\$975,000	\$975,000	2	\$3,993,500	\$1,996,750
Wailea/Makena	2	\$7,815,000	\$3,907,500	3	\$47,245,000	\$6,050,000	0	--	--
Wailuku	12	\$14,879,892	\$1,283,240	18	\$21,460,256	\$1,257,500	10	\$10,375,000	\$957,500
Lanai	1	\$545,000	\$545,000	1	\$745,000	\$745,000	1	\$635,000	\$635,000
Molokai	4	\$2,455,000	\$650,000	3	\$1,947,000	\$568,000	3	\$2,554,000	\$675,000
All MLS	65	\$104,721,542	\$1,350,000	74	\$150,835,681	\$1,297,500	72	\$114,352,438	\$1,032,000

Condominium Monthly Sales Volume

June 2024



Area Name	June 2024			May 2024			June 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	7	\$8,957,500	\$1,295,000	7	\$11,654,250	\$1,200,000	8	\$13,939,900	\$1,500,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	3	\$795,000	\$250,000	2	\$508,000	\$254,000
Kapalua	4	\$10,290,000	\$1,270,000	4	\$14,575,000	\$3,787,500	5	\$17,245,000	\$1,595,000
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	14	\$14,082,000	\$780,000	19	\$17,895,000	\$780,000	40	\$36,736,300	\$810,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	0	--	--	0	--	--	2	\$1,305,000	\$652,500
Maalaea	2	\$1,186,000	\$593,000	2	\$1,460,000	\$730,000	3	\$2,212,500	\$735,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	7	\$4,266,000	\$560,000	20	\$13,793,500	\$674,500	16	\$15,353,500	\$936,000
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	2	\$2,058,000	\$1,029,000	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	15	\$37,435,097	\$2,160,000	14	\$48,801,700	\$3,031,675	13	\$31,191,300	\$1,995,000
Wailuku	7	\$4,039,000	\$628,000	5	\$2,911,000	\$600,000	2	\$672,000	\$336,000
Lanai	1	\$1,875,000	\$1,875,000	0	--	--	0	--	--
Molokai	2	\$740,000	\$370,000	1	\$630,000	\$630,000	2	\$460,000	\$230,000
All MLS	59	\$82,870,597	\$980,000	77	\$114,573,450	\$850,000	93	\$119,623,500	\$979,900

Land Monthly Sales Volume

June 2024



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	June 2024			May 2024			June 2023		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	4	\$4,175,000	\$1,200,000	2	\$1,955,000	\$977,500	3	\$4,200,000	\$1,325,000
Hana	0	--	--	1	\$1,025,000	\$1,025,000	1	\$850,000	\$850,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	0	--	--	1	\$740,000	\$740,000	0	--	--
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	0	--	--	0	--	--	0	--	--
Kapalua	0	--	--	1	\$985,000	\$985,000	0	--	--
Kaupo	0	--	--	0	--	--	1	\$21,132,920	\$21,132,920
Keanae	0	--	--	0	--	--	1	\$685,000	\$685,000
Kihei	1	\$4,080,000	\$4,080,000	0	--	--	0	--	--
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	6	\$6,375,000	\$975,000	2	\$3,500,000	\$1,750,000
Lahaina	4	\$4,325,000	\$700,000	3	\$2,075,000	\$825,000	1	\$525,000	\$525,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	0	--	--	1	\$570,000	\$570,000	0	--	--
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	3	\$18,825,000	\$5,500,000	4	\$22,600,000	\$6,025,000	0	--	--
Wailuku	2	\$784,000	\$392,000	1	\$575,000	\$575,000	0	--	--
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$75,000	\$75,000	1	\$289,000	\$289,000	1	\$280,000	\$280,000
All MLS	15	\$32,264,000	\$1,100,000	21	\$37,189,000	\$900,000	10	\$31,172,920	\$1,087,500

Single Family Sales – Year to Date

June 2024 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-24 YTD Sales	Jun-23 YTD Sales	Unit Change	Percent Change	Jun-24 YTD Average	Jun-23 YTD Average	Dollar Change	Percent Change	Jun-24 YTD Median	Jun-23 YTD Median	Dollar Change	Percent Change	Jun-24 YTD Volume	Jun-23 YTD Volume	Dollar Change	Percent Change
Haiku	34	27	+7	+25.9%	\$1,816,559	\$1,732,341	+\$84,218	+4.9%	\$1,487,500	\$1,410,000	+\$77,500	+5.5%	\$61,763,000	\$46,773,196	+\$14,989,804	+32.0%
Hana	5	3	+2	+66.7%	\$1,057,600	\$1,533,333	-\$475,733	-31.0%	\$1,125,000	\$1,425,000	-\$300,000	-21.1%	\$5,288,000	\$4,600,000	+\$688,000	+15.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	8	7	+1	+14.3%	\$2,973,125	\$6,113,448	-\$3,140,323	-51.4%	\$2,725,000	\$3,500,000	-\$775,000	-22.1%	\$23,785,000	\$42,794,136	-\$19,009,136	-44.4%
Kahakuloa	1	0	+1	--	\$1,415,000	--	--	--	\$1,415,000	--	--	--	\$1,415,000	\$0	+\$1,415,000	--
Kahului	37	56	-19	-33.9%	\$1,180,611	\$978,306	+\$202,305	+20.7%	\$1,150,000	\$950,000	+\$200,000	+21.1%	\$43,682,620	\$54,785,143	-\$11,102,523	-20.3%
Kapalua	3	5	-2	-40.0%	\$4,471,000	\$5,261,000	-\$790,000	-15.0%	\$4,750,000	\$4,400,000	+\$350,000	+8.0%	\$13,413,000	\$26,305,000	-\$12,892,000	-49.0%
Kaupo	0	1	-1	-100.0%	--	\$725,000	--	--	--	\$725,000	--	--	\$0	\$725,000	-\$725,000	-100.0%
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	61	58	+3	+5.2%	\$1,495,634	\$1,376,032	+\$119,602	+8.7%	\$1,300,000	\$1,112,500	+\$187,500	+16.9%	\$91,233,650	\$79,809,850	+\$11,423,800	+14.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	22	27	-5	-18.5%	\$1,673,376	\$1,688,148	-\$14,772	-0.9%	\$1,575,500	\$1,450,000	+\$125,500	+8.7%	\$36,814,275	\$45,580,000	-\$8,765,725	-19.2%
Lahaina	14	22	-8	-36.4%	\$2,540,196	\$3,849,944	-\$1,309,747	-34.0%	\$2,336,250	\$2,000,000	+\$336,250	+16.8%	\$35,562,750	\$84,698,758	-\$49,136,008	-58.0%
Maalaea	1	0	+1	--	\$2,933,006	--	--	--	\$2,933,006	--	--	--	\$2,933,006	\$0	+\$2,933,006	--
Makawao/Olinda/Haliimaile	47	23	+24	+104.3%	\$1,469,040	\$1,565,169	-\$96,129	-6.1%	\$1,224,000	\$1,117,500	+\$106,500	+9.5%	\$69,044,875	\$35,998,891	+\$33,045,984	+91.8%
Maui Meadows	7	12	-5	-41.7%	\$2,576,429	\$2,581,167	-\$4,738	-0.2%	\$2,760,000	\$2,790,000	-\$30,000	-1.1%	\$18,035,000	\$30,974,000	-\$12,939,000	-41.8%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	16	15	+1	+6.7%	\$1,419,201	\$1,339,167	+\$80,034	+6.0%	\$1,484,000	\$1,390,000	+\$94,000	+6.8%	\$22,707,216	\$20,087,499	+\$2,619,717	+13.0%
Olowalu	0	2	-2	-100.0%	--	\$4,800,000	--	--	--	\$4,800,000	--	--	\$0	\$9,600,000	-\$9,600,000	-100.0%
Pukalani	10	16	-6	-37.5%	\$1,493,278	\$1,210,088	+\$283,190	+23.4%	\$1,250,000	\$1,075,000	+\$175,000	+16.3%	\$14,932,775	\$19,361,400	-\$4,428,625	-22.9%
Spreckelsville/Paia/Kuau	10	4	+6	+150.0%	\$3,350,700	\$1,849,276	+\$1,501,424	+81.2%	\$2,487,500	\$1,996,750	+\$490,750	+24.6%	\$33,507,000	\$7,397,103	+\$26,109,897	+353.0%
Wailea/Makena	18	11	+7	+63.6%	\$7,505,442	\$8,823,316	-\$1,317,875	-14.9%	\$4,850,000	\$5,800,000	-\$950,000	-16.4%	\$135,097,950	\$97,056,481	+\$38,041,469	+39.2%
Wailuku	85	75	+10	+13.3%	\$1,204,931	\$1,210,473	-\$5,542	-0.5%	\$1,260,000	\$1,013,000	+\$247,000	+24.4%	\$102,419,156	\$90,785,503	+\$11,633,653	+12.8%
Lanai	6	4	+2	+50.0%	\$700,833	\$711,250	-\$10,417	-1.5%	\$697,500	\$717,500	-\$20,000	-2.8%	\$4,205,000	\$2,845,000	+\$1,360,000	+47.8%
Molokai	21	16	+5	+31.3%	\$587,926	\$583,375	+\$4,551	+0.8%	\$510,000	\$400,000	+\$110,000	+27.5%	\$12,346,450	\$9,334,000	+\$3,012,450	+32.3%
All MLS	406	384	+22	+5.7%	\$1,793,561	\$1,847,685	-\$54,124	-2.9%	\$1,300,000	\$1,150,000	+\$150,000	+13.0%	\$728,185,723	\$709,510,960	+\$18,674,763	+2.6%

Total Condominium Sales – Year to Date

June 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-24 YTD Sales	Jun-23 YTD Sales	Unit Change	Percent Change	Jun-24 YTD Average	Jun-23 YTD Average	Dollar Change	Percent Change	Jun-24 YTD Median	Jun-23 YTD Median	Dollar Change	Percent Change	Jun-24 YTD Volume	Jun-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	51	39	+12	+30.8%	\$1,618,118	\$1,708,151	-\$90,034	-5.3%	\$1,500,000	\$1,500,000	\$0	0.0%	\$82,524,000	\$66,617,900	+\$15,906,100	+23.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	16	12	+4	+33.3%	\$268,969	\$257,417	+\$11,552	+4.5%	\$250,500	\$276,500	-\$26,000	-9.4%	\$4,303,500	\$3,089,000	+\$1,214,500	+39.3%
Kapalua	15	17	-2	-11.8%	\$3,350,800	\$2,401,706	+\$949,094	+39.5%	\$2,350,000	\$1,675,000	+\$675,000	+40.3%	\$50,262,000	\$40,829,000	+\$9,433,000	+23.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	170	205	-35	-17.1%	\$959,481	\$882,660	+\$76,820	+8.7%	\$800,000	\$800,000	\$0	0.0%	\$163,111,733	\$180,945,375	-\$17,833,642	-9.9%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	38	-37	-97.4%	\$95,000	\$979,447	-\$884,447	-90.3%	\$95,000	\$865,750	-\$770,750	-89.0%	\$95,000	\$37,219,000	-\$37,124,000	-99.7%
Maalaea	14	22	-8	-36.4%	\$848,786	\$730,364	+\$118,422	+16.2%	\$862,000	\$732,000	+\$130,000	+17.8%	\$11,883,000	\$16,068,000	-\$4,185,000	-26.0%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	91	85	+6	+7.1%	\$721,063	\$802,367	-\$81,304	-10.1%	\$670,000	\$785,000	-\$115,000	-14.6%	\$65,616,750	\$68,201,200	-\$2,584,450	-3.8%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	3	+2	+66.7%	\$995,600	\$876,000	+\$119,600	+13.7%	\$1,009,000	\$899,000	+\$110,000	+12.2%	\$4,978,000	\$2,628,000	+\$2,350,000	+89.4%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$838,500	--	--	--	\$838,500	--	--	--	\$838,500	\$0	+\$838,500	--
Wailea/Makena	86	47	+39	+83.0%	\$3,526,355	\$3,351,871	+\$174,484	+5.2%	\$2,710,775	\$1,995,000	+\$715,775	+35.9%	\$303,266,546	\$157,537,949	+\$145,728,597	+92.5%
Wailuku	34	29	+5	+17.2%	\$599,353	\$567,621	+\$31,732	+5.6%	\$610,000	\$537,000	+\$73,000	+13.6%	\$20,378,000	\$16,461,000	+\$3,917,000	+23.8%
Lanai	3	1	+2	+200.0%	\$2,443,333	\$1,650,000	+\$793,333	+48.1%	\$2,400,000	\$1,650,000	+\$750,000	+45.5%	\$7,330,000	\$1,650,000	+\$5,680,000	+344.2%
Molokai	9	19	-10	-52.6%	\$313,278	\$315,605	-\$2,327	-0.7%	\$275,000	\$312,000	-\$37,000	-11.9%	\$2,819,500	\$5,996,500	-\$3,177,000	-53.0%
All MLS	496	517	-21	-4.1%	\$1,446,384	\$1,155,209	+\$291,175	+25.2%	\$899,500	\$840,000	+\$59,500	+7.1%	\$717,406,529	\$597,242,924	+\$120,163,605	+20.1%

Fee Simple Condominium Sales – Year to Date

June 2024 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-24 YTD Sales	Jun-23 YTD Sales	Unit Change	Percent Change	Jun-24 YTD Average	Jun-23 YTD Average	Dollar Change	Percent Change	Jun-24 YTD Median	Jun-23 YTD Median	Dollar Change	Percent Change	Jun-24 YTD Volume	Jun-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	47	36	+11	+30.6%	\$1,702,553	\$1,781,053	-\$78,500	-4.4%	\$1,550,000	\$1,505,000	+\$45,000	+3.0%	\$80,020,000	\$64,117,900	+\$15,902,100	+24.8%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	16	12	+4	+33.3%	\$268,969	\$257,417	+\$11,552	+4.5%	\$250,500	\$276,500	-\$26,000	-9.4%	\$4,303,500	\$3,089,000	+\$1,214,500	+39.3%
Kapalua	15	17	-2	-11.8%	\$3,350,800	\$2,401,706	+\$949,094	+39.5%	\$2,350,000	\$1,675,000	+\$675,000	+40.3%	\$50,262,000	\$40,829,000	+\$9,433,000	+23.1%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	164	199	-35	-17.6%	\$979,608	\$884,514	+\$95,094	+10.8%	\$807,500	\$799,000	+\$8,500	+1.1%	\$160,655,733	\$176,018,375	-\$15,362,642	-8.7%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	1	34	-33	-97.1%	\$95,000	\$1,046,632	-\$951,632	-90.9%	\$95,000	\$880,000	-\$785,000	-89.2%	\$95,000	\$35,585,500	-\$35,490,500	-99.7%
Maalaea	9	8	+1	+12.5%	\$986,667	\$930,313	+\$56,354	+6.1%	\$1,000,000	\$877,500	+\$122,500	+14.0%	\$8,880,000	\$7,442,500	+\$1,437,500	+19.3%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	76	67	+9	+13.4%	\$753,809	\$821,794	-\$67,985	-8.3%	\$692,500	\$790,000	-\$97,500	-12.3%	\$57,289,500	\$55,060,200	+\$2,229,300	+4.0%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	5	3	+2	+66.7%	\$995,600	\$876,000	+\$119,600	+13.7%	\$1,009,000	\$899,000	+\$110,000	+12.2%	\$4,978,000	\$2,628,000	+\$2,350,000	+89.4%
Spreckelsville/Paia/Kuau	1	0	+1	--	\$838,500	--	--	--	\$838,500	--	--	--	\$838,500	\$0	+\$838,500	--
Wailea/Makena	86	47	+39	+83.0%	\$3,526,355	\$3,351,871	+\$174,484	+5.2%	\$2,710,775	\$1,995,000	+\$715,775	+35.9%	\$303,266,546	\$157,537,949	+\$145,728,597	+92.5%
Wailuku	34	29	+5	+17.2%	\$599,353	\$567,621	+\$31,732	+5.6%	\$610,000	\$537,000	+\$73,000	+13.6%	\$20,378,000	\$16,461,000	+\$3,917,000	+23.8%
Lanai	3	1	+2	+200.0%	\$2,443,333	\$1,650,000	+\$793,333	+48.1%	\$2,400,000	\$1,650,000	+\$750,000	+45.5%	\$7,330,000	\$1,650,000	+\$5,680,000	+344.2%
Molokai	8	18	-10	-55.6%	\$334,938	\$324,806	+\$10,132	+3.1%	\$275,000	\$328,500	-\$53,500	-16.3%	\$2,679,500	\$5,846,500	-\$3,167,000	-54.2%
All MLS	465	471	-6	-1.3%	\$1,507,476	\$1,202,263	+\$305,213	+25.4%	\$950,000	\$855,000	+\$95,000	+11.1%	\$700,976,279	\$566,265,924	+\$134,710,355	+23.8%

Leasehold Condominium Sales – Year to Date

June 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-24 YTD Sales	Jun-23 YTD Sales	Unit Change	Percent Change	Jun-24 YTD Average	Jun-23 YTD Average	Dollar Change	Percent Change	Jun-24 YTD Median	Jun-23 YTD Median	Dollar Change	Percent Change	Jun-24 YTD Volume	Jun-23 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	3	+1	+33.3%	\$626,000	\$833,333	-\$207,333	-24.9%	\$632,000	\$650,000	-\$18,000	-2.8%	\$2,504,000	\$2,500,000	+\$4,000	+0.2%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	6	0	0.0%	\$409,333	\$821,167	-\$411,833	-50.2%	\$472,500	\$964,500	-\$492,000	-51.0%	\$2,456,000	\$4,927,000	-\$2,471,000	-50.2%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	0	4	-4	-100.0%	--	\$408,375	--	--	--	\$411,500	--	--	\$0	\$1,633,500	-\$1,633,500	-100.0%
Maalaea	5	14	-9	-64.3%	\$600,600	\$616,107	-\$15,507	-2.5%	\$599,000	\$653,750	-\$54,750	-8.4%	\$3,003,000	\$8,625,500	-\$5,622,500	-65.2%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	15	18	-3	-16.7%	\$555,150	\$730,056	-\$174,906	-24.0%	\$370,000	\$550,500	-\$180,500	-32.8%	\$8,327,250	\$13,141,000	-\$4,813,750	-36.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	1	0	0.0%	\$140,000	\$150,000	-\$10,000	-6.7%	\$140,000	\$150,000	-\$10,000	-6.7%	\$140,000	\$150,000	-\$10,000	-6.7%
All MLS	31	46	-15	-32.6%	\$530,008	\$673,413	-\$143,405	-21.3%	\$475,000	\$612,500	-\$137,500	-22.4%	\$16,430,250	\$30,977,000	-\$14,546,750	-47.0%

Land Sales – Year to Date

June 2024 YTD



Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Jun-24 YTD Sales	Jun-23 YTD Sales	Unit Change	Percent Change	Jun-24 YTD Average	Jun-23 YTD Average	Dollar Change	Percent Change	Jun-24 YTD Median	Jun-23 YTD Median	Dollar Change	Percent Change	Jun-24 YTD Volume	Jun-23 YTD Volume	Dollar Change	Percent Change
Haiku	13	17	-4	-23.5%	\$788,115	\$948,485	-\$160,370	-16.9%	\$775,000	\$871,383	-\$96,383	-11.1%	\$10,245,500	\$17,575,765	-\$7,330,265	-41.7%
Hana	4	8	-4	-50.0%	\$968,750	\$618,250	+\$350,500	+56.7%	\$705,000	\$607,500	+\$97,500	+16.0%	\$3,875,000	\$4,946,000	-\$1,071,000	-21.7%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	4	5	-1	-20.0%	\$901,250	\$2,993,200	-\$2,091,950	-69.9%	\$907,500	\$1,125,000	-\$217,500	-19.3%	\$3,605,000	\$14,966,000	-\$11,361,000	-75.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	3	1	+2	+200.0%	\$1,342,500	\$1,525,000	-\$182,500	-12.0%	\$1,342,500	\$1,525,000	-\$182,500	-12.0%	\$4,110,000	\$1,525,000	+\$2,585,000	+169.5%
Kaupo	1	1	0	0.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%	\$630,000	\$21,132,920	-\$20,502,920	-97.0%
Keanae	1	1	0	0.0%	\$665,000	\$685,000	-\$20,000	-2.9%	\$665,000	\$685,000	-\$20,000	-2.9%	\$665,000	\$685,000	-\$20,000	-2.9%
Kihei	2	0	+2	--	\$2,472,500	--	--	--	\$2,472,500	--	--	--	\$4,945,000	\$0	+\$4,945,000	--
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	11	11	0	0.0%	\$877,455	\$1,486,636	-\$609,182	-41.0%	\$750,000	\$1,200,000	-\$450,000	-37.5%	\$9,652,000	\$16,353,000	-\$6,701,000	-41.0%
Lahaina	19	2	+17	+850.0%	\$830,316	\$1,262,500	-\$432,184	-34.2%	\$825,000	\$1,262,500	-\$437,500	-34.7%	\$15,776,001	\$2,525,000	+\$13,251,001	+524.8%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	1	5	-4	-80.0%	\$1,550,000	\$910,000	+\$640,000	+70.3%	\$1,550,000	\$600,000	+\$950,000	+158.3%	\$1,550,000	\$4,550,000	-\$3,000,000	-65.9%
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	1	0	+1	--	\$4,200,000	--	--	--	\$4,200,000	--	--	--	\$4,200,000	\$0	+\$4,200,000	--
Olowalu	0	1	-1	-100.0%	--	\$780,000	--	--	--	\$780,000	--	--	\$0	\$780,000	-\$780,000	-100.0%
Pukalani	3	0	+3	--	\$518,000	--	--	--	\$495,000	--	--	--	\$1,554,000	\$0	+\$1,554,000	--
Spreckelsville/Paia/Kuau	1	0	+1	--	\$2,350,000	--	--	--	\$2,350,000	--	--	--	\$2,350,000	\$0	+\$2,350,000	--
Wailea/Makena	34	2	+32	+1,600.0%	\$5,225,735	\$4,250,000	+\$975,735	+23.0%	\$5,062,500	\$4,250,000	+\$812,500	+19.1%	\$177,675,000	\$8,500,000	+\$169,175,000	+1,990.3%
Wailuku	6	23	-17	-73.9%	\$694,167	\$637,522	+\$56,645	+8.9%	\$537,000	\$550,000	-\$13,000	-2.4%	\$4,165,000	\$14,663,000	-\$10,498,000	-71.6%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	5	6	-1	-16.7%	\$196,800	\$198,417	-\$1,617	-0.8%	\$75,000	\$221,250	-\$146,250	-66.1%	\$984,000	\$1,190,500	-\$206,500	-17.3%
All MLS	109	83	+26	+31.3%	\$2,264,412	\$1,304,783	+\$959,629	+73.5%	\$1,050,000	\$649,000	+\$401,000	+61.8%	\$245,981,501	\$109,392,185	+\$136,589,316	+124.9%